

Stefano Branca
Via Rossano 151 Rivoli (To)
+39 349 33 77 605 - stefano.branca@unito.it
Turin, June 3rd, 1987

Education

- **PhD in Business and Management** - University of Turin, 2012-2015
"Anna Scanferlin" scholarship assigned by Banca Intermobiliare
Thesis title: "The New Generation and the Entrepreneurial Continuity of the Family Business"
Valuation Seminar (Prof. Damodaran) – New York Stern University, 2013
Innovation and Strategy Seminar (Prof. Power) – Harvard University, 2013
- **Master Degree in Business Administration** - University of Turin, 2009-2011
"Moiso" scholarship to study abroad – semester at Goizueta Business School – Atlanta (USA)
Thesis title: "The financial performances during the crisis. A comparison between Family Businesses and Non Family Businesses"
Final Mark: 110/110 cum laudae and "*Dignità di Stampa*"
- **Bachelor Degree in Business Administration** - University of Turin, 2006-2009
Final Mark: 110/110 cum laudae and "*Dignità di Stampa*"

Teaching

- **ESCP Europe**
Financial Modelling in Excel – Visiting Professor – 2014-today
Financial Elective – Visiting Professor - course with Prof. De Pedys
Fundamentals of Finance, lessons: "DCF and Capital Budgeting", course coordinator Prof. Bernardo Bertoldi
European Business, lessons: "The competitive advantage of Family Business", course coordinator Prof. Chiara Giachino
- **University of Turin – Management Department**
Advanced Competitive Analysis – Analisi della Concorrenza II - Contract Professor, 2015-today
Advanced Business Administration, lesson "Breakeven analysis and pricing strategies", course coordinator Prof. Buchi
Marketing of Industrial goods and services, lesson "Brand Evaluation", course coordinator Prof. Re
Master in retail and Marketing: Models and disruptive innovation", course coordinator Prof. Pellicelli
- **SAFM – Scuola di Formazione al Management – Colleges des Ingegnieurs**
Financial Modelling – 2014-today
- **IFAF – Scuola di Finanza**
Applied Corporate Finance – 2014-today
- **Sole 24 Ore Business School**
Master in Corporate Finance and Banking; Valuation, Capital Budgeting and Debt Restructuring
Module – 2014-today
Financial Modelling Lab – 2014-today

Publications and Conferences

Articles

- Total Shareholder Return and Family Business in the Long Term: the Missing Link; B. Bertoldi, S. Branca - IFERA 2015

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- The New Generations and the Entrepreneurial Continuity; S. Branca – IFERA 2013
- Comparing the performance of family controlled businesses and non family controlled businesses during the crisis in Italy; B. Bertoldi, S. Branca, C. Giachino - Euromed 2013
- Establishing a sustainable growth rate for a SME; B. Bertoldi, S. Branca – Euromed 2013
- Company performance during the financial crisis: a comparison between Family and Non-Family Businesses in Italy; B. Bertoldi, S. Branca, C. Giachino – IFERA 2012

Books

- Scelte manageriali per le fonti di finanziamento; S. Branca; Aracne Editrice, 2015
- Financial modelling per il corporate finance. Guida pratica per la costruzione del business plan; S. Branca, M. Montrucchio; Franco Angeli Editore, 2018

Research Contributions

- Ministero dell Sviluppo Economico (Italian Economic Development Minister) - A system of innovate initiatives for the competitive development of Family Businesses in Italy
- Think Tank for Family Enterprises - Entrepreneurial Families and the growth of next generations
- CIFE (Cambridge Institute for Family Enterprises) - Family Businesses and Internationalization
- Family Business Institute - Founder member and researcher
- Venture Capital Fund - Private Equity and Venture Capital taxation across countries
- 2i3t - Innovative Enterprise Incubator -Innovative device in the chemical industry and the the future of Electric Vehicles

Working Experience

- **Independent Chartered Accountant and Certified Auditor**, 2014-today
- **3H Partners** – Consultant, 2011-today
Debt restructuring, Company Valuations, Business Planning for start-ups, spin-offs, M&A Transactions, company reorganisations, private equity funds, Due-Diligences, Credit Analysis and Risk Management models and processes for Banks and Financial Services Companies
- **Studio Professionale Moine** – Chartered Accountant Trainee, 2010-2011
Annual and semester Financial Report, double entry adjustments and taxation planning, Company and business development analysis, Cost Control and Management Accounting, Budgeting, International tax planning for inbound and outbound investments, tax structures and optimization for groups and companies, transfer pricing, VAT and tax litigation

Honors and Awards

- PhD Scholarship “Anna Scanferlin” assigned by Banca Intermobiliare
- Student of the year 2011– Faculty of Economics – University of Turin
- Optime Prize 2012 – Best 250 graduated of the year – Unione Industriale di Torino