

Francesco Antonio Perotti

PhD Student of Business & Management (3rd year)

University of Turin, Italy – University of Agder, Norway



CONTACT INFORMATION

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WoS Researcher ID: ABD-3833-2021

EXPERIENCES

Turin, Italy

Kristiansand, Norway

November 2020 – Present

PhD Student of Business and Management

University of Turin (Italy) – University of Agder (Norway)

Supervised by: Alberto Ferraris (UniTo), Amandeep Dhir (UiA), Ilan Alon (UiA)

Research project: “Circular economy in business realities: the role of openness and collaboration in digitalised environments”

Research areas: a) Circular Economy and Circular Business Models

b) Knowledge Management, Knowledge Sabotage

c) Digital Transformation and Business Digitalisation

Turin, Italy

November 2019 – October 2020

Research Scholarship Owner

University of Turin

Active participation in research projects and reporting, writing, lecture and exams support.

EDUCATION

Turin, Italy

November 2019

Master’s Degree in Business Management, Marketing and Strategy

University of Turin

Course: Business Management

Thesis title: “The Sustainable Open Innovation model: analysis of a new innovative paradigm”

Final evaluation: 110/110 cum Laude

Turin, Italy

September 2017

Bachelor’s Degree in Business Economics

University of Turin

Course: Strategic Business Management

Thesis title: “Management and the principle of transparency: analysis of the Ferrero S.p.A. case”

Final evaluation: 110/110

LANGUAGES

Italian – MT

English – C1

COMPETENCES AND SKILLS

Amos v.28 – SPSS – Python Basics – Microsoft Office

Attention to Detail – Creativity – Leadership – Positivity

Problem Solving – Teamworking – Work ethic

RESEARCH ACTIVITY

Published Articles in Peer Reviewed Journals

Perotti, F. A., Belas, J., Jabeen, F., and Bresciani, S. (2023). The Influence of Motivations to Share Knowledge in Preventing Knowledge Sabotage Occurrences: An Empirically Tested Motivational Model. *Technological Forecasting and Social Change*, 192, 122571.

Vidal, J. F., **Perotti, F. A.**, Gonzalez, R., and Gasco, J. (2022). Managing Digital Transformation: The View From The Top. *Journal of Business Research* (accepted for review in the special issue "Mastering Digital Transformation: individual characteristics, skills and key capabilities").

Perotti, F. A., Ferraris, A., Candelo, E., and Busso, D. (2021). The dark side of knowledge sharing: exploring the concept of "knowledge sabotage". *Journal of Business Research*, 141, 422-432.

Published Conference Proceedings

Perotti, F. A., Di Prima, C., Ferraris, A. (2023). Digital Technologies' Implementation in Circular Businesses: Evidence from SMEs' Going Circular Path. In *Academy of Management Proceedings* (Vol. 2023, No. 1, p. 18223). Briarcliff Manor, NY 10510: Academy of Management.

Perotti, F. A., Bresciani, S., & Ballerini, J (2022). Promoting sustainable consumption: filling the gap between retailers and end consumers' perception of circular products. In D. Vrontis, Y. Weber & Tsuakatos (eds.), *15th Annual Conference of the EuroMed Academy of Business* (pp. 1071-1073). EuroMed Press.

Perotti, F. A., Dhir, A., & Ferraris, A (2022). Openness' Role in Innovation Processes of Circular Business Models: A Systematic Literature Review. In 2022 Sinergie SIMA Management Conference (pp. 241-246).

Perotti, F. A., Ferraris, A., & Massucco, M. (2021). Individual Knowledge Sabotage Antecedents: A Multilevel Analysis. In D. Vrontis, Y. Weber & Tsuakatos (eds.), *14th Annual Conference of the EuroMed Academy of Business* (pp. 949-952). EuroMed Press.

Perotti, F. A., Ferraris, A., & Cali, P. (2021). Knowledge Sabotage Consequences on Intention to Share. In D. Vrontis, Y. Weber & Tsuakatos (eds.), *14th Annual Conference of the EuroMed Academy of Business* (pp. 953-956). EuroMed Press.

Perotti, F. A., Santoro, G., & Cali, P. (2021). How to avoid knowledge sabotage: A motivational model. In 2021 IEEE *International Conference on Technology Management, Operations and Decisions (ICTMOD)* (pp. 1-6). IEEE.

Ferraris, A., & **Perotti, F. A.** (2020). Exploring the concept of "knowledge sabotage". In *2020 IEEE International Conference on Technology Management, Operations and Decisions (ICTMOD)* (pp. 1-4). IEEE.

Reviewer Activity

2021-present British Food Journal (ABS1, Fascia A)

2021-present EuroMed Journal of Business (ABS1, Fascia A)

2021-present International Journal of Consumer Studies (ABS2, Fascia A)

2021-present Technology in Society (Fascia A)

2022-present Journal of Innovation and Knowledge (ABS2, Fascia A)

2022-present Technological Forecasting & Social Change (ABS3, Fascia A)

2022-present European Journal of Innovation Management (ABS1, Fascia A)

2022-present Journal of Knowledge Management (ABS3, Fascia A)

2022-present Economic Modelling (ABS2, Fascia A)

2022-present Journal of Management and Organization (ABS2, Fascia A)

2023-present Information Resources Management Journal (ABS1)

2023-present Journal of Intellectual Capital (ABS3, Fascia A)

2023-present Information Technology & People (ABS3, no Fascia A)

2023-present Sustainable Development

Participation in the Editorial Board of International Journals

2023-present International Journal of Electronic Trade

PARTICIPATION AT NATIONAL AND INTERNATIONAL CONFERENCES

Reviewer at the *IEEE International Conference on Technology Management, Operations and Decisions - Disruptive Technologies and Sustainability*, 22-24/11/2023.

Presenter of “Digital Technologies’ Implementation in Circular Businesses: Evidence from SMEs’ Going Circular Path”, Perotti, F. A., Di Prima, C., Ferraris, A. at the *Academy of Management Conference*, 04-08/08/2023.

Presenter of “Investigating Knowledge Sharing Microfoundations: Exploring the Role of Job Satisfaction and Knowledge Sabotage”, Perotti, F. A., Ferraris, A. at the workshop “*Il Knowledge Management nello sviluppo di una comunità scientifica globale: Dalle radici alla prospettiva delle nuove generazioni di Ricercatori di Management*”, 11/07/2023.

Presenter of “Investigating Knowledge Sharing Microfoundations: Exploring the Role of Job Satisfaction and Knowledge Sabotage”, Perotti, F. A., Ferraris, A. at the *Sinergie SIMA Conference 2023*, 29-30/06/2023.

Presenter of “An Empirical Assessment of Circular Businesses’ Antecedents: Amid Innovation and Digitisation”, Perotti, F. A., Ferraris, A. at the *R&D Management Conference 2023*, 17-21/06/2023.

Presenter of “HR practices to support digital transformation skills in global value chains: the moderating role of HR analytics”, Di Prima, C., Perotti, F. A., Ferraris, A. at the *R&D Management Conference 2023*, 17-21/06/2023.

Reviewer at the *R&D Management Conference 2023*, 17-21/06/2023.

Presenter of “Investigating circular business implementation’s antecedents: an empirical assessment of open innovation and digital technologies adoption”, Perotti, F. A., Ferraris, A. at the *International Forum on Knowledge Asset Dynamics (IFKAD)*, 07-09/06/2023.

Session chair at the *IEEE International Conference on Technology Management, Operations and Decisions - Disruptive Technologies and Sustainability*, 23-25/11/2022.

Presenter of “Promoting sustainable consumption: filling the gap between retailers and end consumers’ perception of circular products”, Perotti, F. A., Bresciani, S., & Ballerini, J. at the *15th Annual Conference of the EuroMed Academy of Business*, 21-23/09/2022.

Session chair at the *15th Annual Conference of the EuroMed Academy of Business*, 21-23/09/2022.

Discussant at the *15th Annual Conference of the EuroMed Academy of Business*, 21-23/09/2022.

Presented of “Investigating Digital Technologies’ Implementation in Circular Business Models: Evidence from the SMEs’ “Going Circular” Path”, Perotti, F. A., Dhir, A., & Ferraris, A., at the *R&D Management Conference*, 09-13/07/2022

Presenter of “Openness’ Role in Innovation Processes of Circular Business Models: A Systematic Literature Review”, Perotti, F. A., Dhir, A., & Ferraris, A., at the *Sinergie SIMA Management Conference*, 30-01/07/2022.

Presenter of “The Influence of Motivations to Share Knowledge in Preventing Knowledge Sabotage Occurrences: An Empirically Tested Motivational Model”, Perotti, F. A., Santoro, G., & Bresciani, S., at the *16th Academy of Innovation, Entrepreneurship, and Knowledge Conference (ACIEK)*, 28-30/06/2022.

Reviewer at the *16th Academy of Innovation, Entrepreneurship, and Knowledge Conference (ACIEK)*, 28-30/06/2022.

Presenter of “How to avoid knowledge sabotage: A motivational model”, Perotti, F. A., Santoro, G., & Calì, P., at the *IEEE International Conference on Technology Management, Operations and Decisions - Disruptive Technologies and Social Impact*”, 24-26/11/2021.

Presenter of “Individual knowledge sabotage antecedents: a multilevel analysis”, Perotti, F. A., Ferraris, A., Massucco, M., at the *14th Annual Conference of the EuroMed Academy of Business*, 22-23/09/2021.

Presenter of “Knowledge sabotage consequences on intention to share knowledge”, Perotti, F. A., Ferraris A., Calì, P., at the *14th Annual Conference of the EuroMed Academy of Business*, 22-23/09/2021.

Session chair at the *14th Annual Conference of the EuroMed Academy of Business*, 22-23/09/2021.

Discussant at the *14th Annual Conference of the EuroMed Academy of Business*, 22-23/09/2021.

Presenter of “Exploring the concept of knowledge sabotage”, Ferraris, A., & Perotti, F. A., at the *IEEE International Conference on Technology Management, Operations and Decisions - Disruptive Technologies and Social Impact*, 25-27/11/2020.

Certificates and Awards

Appreciation Award at IEEE International Conference on Technology Management, Operations and Decisions - Disruptive Technologies and Social Impacts. November 24-26, 2021.

Organisational roles and track chair

Member of the Scientific Committee at the *International Conference on Innovative Education in Business and Economics (ICIEBE)*, Second edition. July 20th-21st, 2022. Organized by the University of Valencia, Facultat d’Economia.

Track chair at the *International Forum on Knowledge Asset Dynamics (IFKAD)*, “Managing Knowledge for sustainability”. Track: Managing Knowledge in Circular Businesses: Exploring Inter-Organizational Dynamics to Unleash Circular Economy; Research area: KM and Circular Economy, June 7-9/6/2023.

Research association membership

2023-present Società Italiana di Management (SIMA)

2023-present Accademia Italiana di Economia Aziendale (AIDEA)

2023-present British Academy of Management (BAM)

2023-present Academy of Management (AoM)

EDUCATION ACTIVITIES

06/2023 PhD Colloquium at the R&D Management Conference 2023 (17-18/06/2023)

01-04/2023 Bibliometric Literature Review. Delivered by: Prof. Ilan Alon, School of Business and Law, University of Agder; Prof. Ziaul Haque Munim, School of Business and Management, University of Agder.

05-06/2022 ME-612 *Survey of Statistical Methods* (5 ECTS credits). Delivered by: Prof. Amandeep Dhir, School of Business and Law, University of Agder.

06/2022 ME-613 *Qualitative Research Methods: The Case Study in Management and Organization Research* (5 ECTS credits). Delivered by: Prof. Rebecca Piekkari, Department of Management Studies, Aalto University, Finland.

04-06/2022 IN-618 *Theory of Knowledge and Core Theories in Management* (7.5 ECTS credits). Delivered by: Prof. Andreas Wald, School of Business and Law, University of Agder.

05/2022 *Research Preparation*, Elsevier Research Academy.

05/2022 *Writing for Research*, Elsevier Research Academy.

05/2022 *Publication Process*, Elsevier Research Academy.

- 05/2022 *Navigating Peer Review*, Elsevier Research Academy.
- 05/2022 *Communicating Your Research*, Elsevier Research Academy.
- 04/2022 *An introduction to Ethical Publishing Behavior*, Web of Science Academy.
- 04/2022 *Reviewing in the Sciences*, Web of Science Academy.
- 04/2022 *Reviewing in the Humanities*, Web of Science Academy.
- 04/2022 *Co-reviewing with a mentor*, Web of Science Academy.
- 01-04/2022 Python Basics: Introducing to programming with Python. Delivered by: Prof. Alberto Turigliatto, SAA School of Management, University of Turin.

Seminars and webinars

- 22/09/2022 *Reviewing and Editing Qualitative Manuscripts: Dealing with Potential Biases Appreciation*, RM-SIG and JIBS Webinar. Delivered by: Prof. Rebecca Piekkari, Department of Management Studies, Aalto University, Finland; Catherine Welch, Sydney University, Australia; Tima Bansal, Ivey Business School, Canada; Eileen Fischer, York University, Canada.

TEACHING ACTIVITIES

2023 – 2024 Lecturer of *Corporate Strategy and Business Management* (40 hours), 1st year of Amministrazione Aziendale, Città Studi di Biella, Università di Torino.

2022 – 2023 Lecturer of *Corporate Strategy and Business Management* (40 hours), 1st year of Amministrazione Aziendale, Città Studi di Biella, Università di Torino.

17/04/2023 Lecture (4 hours) on *Digital transformation and Industry 4.0: case study analysis* at the Master MBA “Innovazione, Sostenibilità e Digital Business”, RCS Academy Business School, Milano.

Organization of Hackathon in the *Master of Business Administration* organised by the SAA School of Management, University of Turin:

- *Hack4Circularity: Idee disruptive nel Food & Fashion* (01/02/2023 - 02/02/2023)
- *E-commerce* (28/02/2022 - 01/03/2022)
- *Fintech: trend e opportunità in un mondo digitale* (04/04/2022 - 05/04/2022)
- *Smart city: Nuove soluzioni di mobilità per i cittadini* (17/05/2022 - 18/05/2022)

Organization of Hackathon in the *Master of Business Administration* organised by the SAA School of Management, University of Turin:

- *Circular Economy* - (15/02/2022 - 16/02/2022)
- *E-commerce* (15/03/2022 - 16/03/2022)
- *Fintech: trend e opportunità in un mondo digitale* (05/04/2022 - 06/04/2022)
- *Smart city: Nuove soluzioni di mobilità per i cittadini* (17/05/2022 - 18/05/2022)

2021 – 2022 Tutor in *Business Management* (MAN0266), 1st year of Business Administration course, SAA School of Management, University of Turin.

2020 – 2022 Tutor in *Corporate Governance and Business Strategy - Module: Business Strategy* (MAN0526B), 2nd year of Business Administration course, SAA School of Management, University of Turin.

16/12/2022 Lecture (4 hours) on *Innovation management in modern businesses: towards a sustainable perspective* at the Master Course “Innovation design manager and data driven business transformation”, Business Administration SAA School of Management, University of Turin.

12/10/2022 Lecture (2 hours) on *Knowledge Management* at Performance Management and Leadership (MAN0469), 2nd year of Direzione d’Impresa, Marketing e Strategia course (Business Management), University of Turin.

01/05/2022 Seminary (2 hours) on *Knowledge Management and Knowledge Sharing* at the Business Management Course (MAN0266), University of Turin.

01-14/04/2022 Course (26 hours) “Dalla Pianificazione Strategica al Marketing”, ENFAP Piemonte, Torino.

Organization of Hackathon in the Master of Business Administration organised by the SAA School of Management, University of Turin:

- *L'economia circolare: idee “dirompenti” nei settori Fashion e Food* (09/02/2021 - 10/02/2021).
- *Social media landscape: trend evolutivi e opportunità future* (17/03/2021 - 18/03/2021).
- *Smart city: nuove soluzioni e servizi per i cittadini* (27/04/2021 - 28/04/2021).
- *Piattaforme e digitalizzazione per la promozione del turismo e degli eventi* (26/05/2021 - 27/05/2021).

07/10/2021 Lecture (2 hours) on Balanced Scorecard at Business Strategy (MAN0526B), Business Administration SAA School of Management, University of Turin.

04/10/2021 Lecture (2 hours) on *Knowledge Management* at Performance Management and Leadership (MAN0469), 2nd year of Direzione d'Impresa, Marketing e Strategia course (Business Management), University of Turin.

16/06/2021 Seminary (3 hours) on *Industry 4.0 and Digitalization* at Industrial and Operations Master (code A757-3-39722), organized by SAA School of Management, University of Turin.

RESEARCH PROJECTS

2022 *Analysis of the economic and social structure of the Republic of San Marino.* Desk research for an external partner.

2021 – 2022 *Nutribev Project: establishment of a circular economy ecosystem in the Piedmonte region.* Desk research, consumer analysis, and network benefit/cost allocation.

2021 *Marketing sociale della solidarietà: innovation network analysis e sperimentazione.* Desk research for an external partner.

2020 – 2021 *Analisi di mercato del settore Bakery ed implicazioni strategiche.* Desk research and support for the development of new products and marketing for Delizie Bakery s.r.l.

2020 – 2021 *Analisi del territorio di riferimento di Banca d'Alba dei settori Food&Beverage e Turismo.* Desk research for Banca d'Alba s.p.a.

2020 – 2021 *Milk market analysis with focus on price evolution.* Desk research for Ferrero s.p.a.

2020 *Anziani e qualità della vita.* Desk research for an external partner.

RESEARCH GROUP PARTICIPATION

Innovazione, Strategie Competitive e Sviluppo Territoriale, University of Turin (2022-2024).